CRISP

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Regional Extension Center Quarterly Report

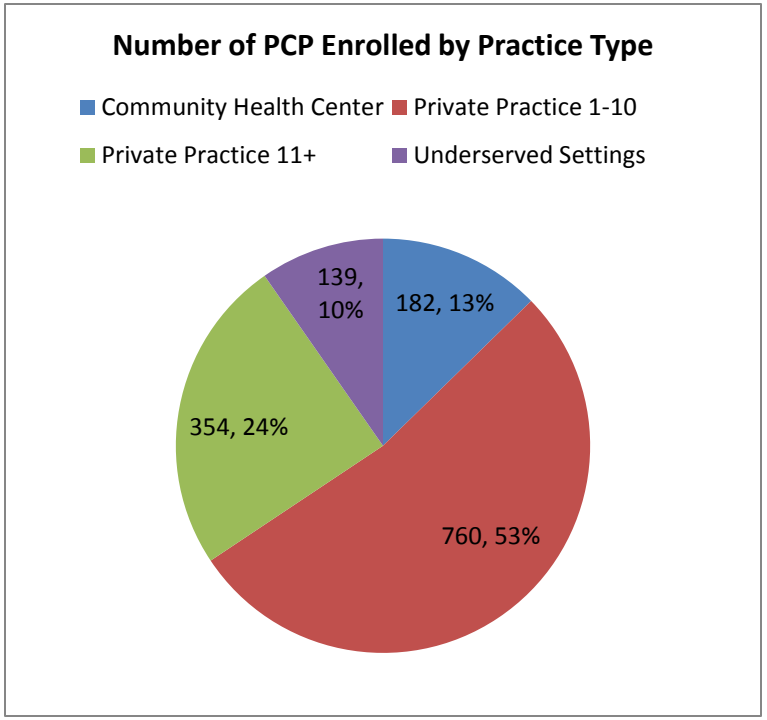
Fourth Quarter 2011
(October 1, 2011 – December 31, 2011)

Executive Summary

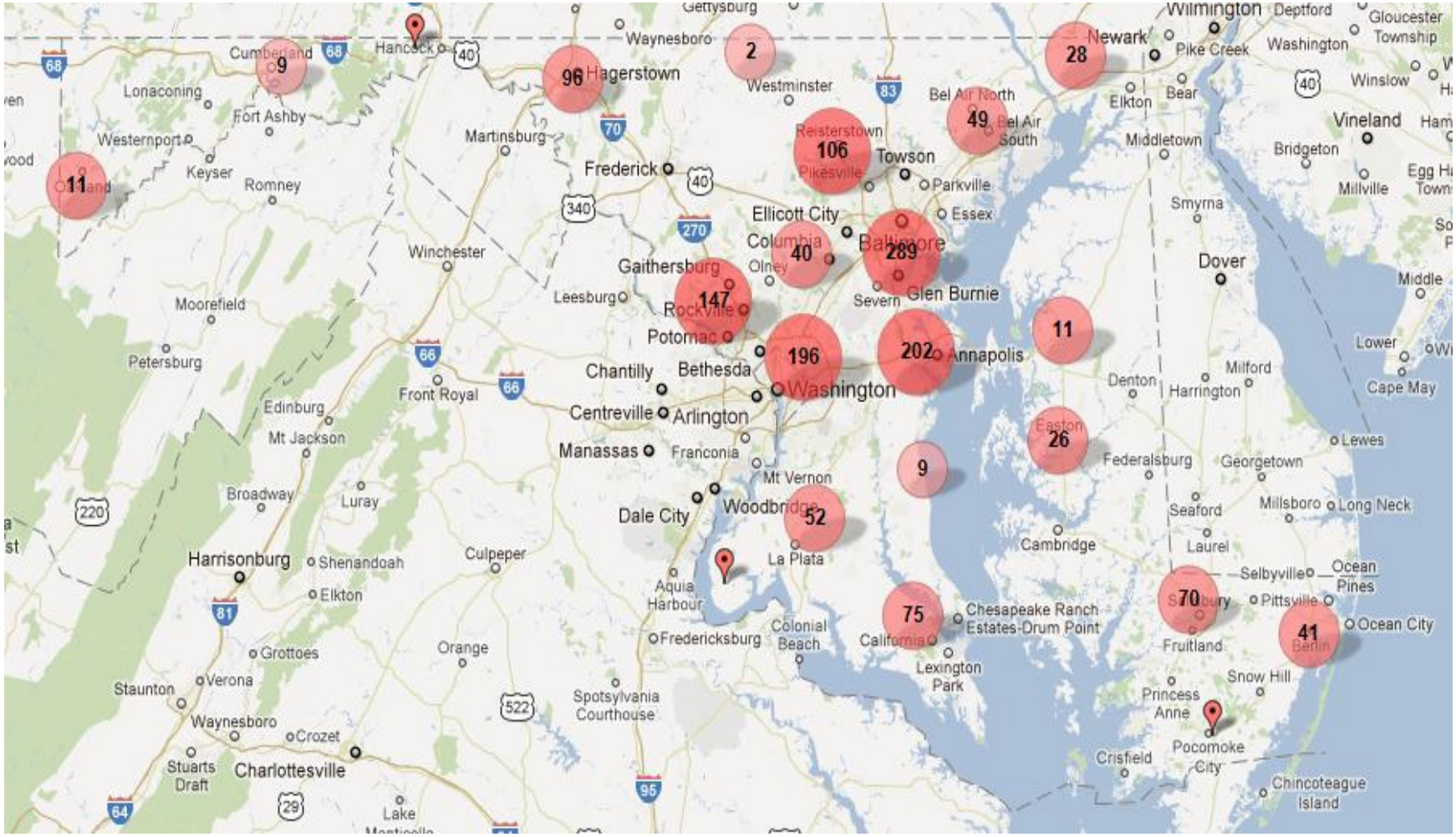
The Regional Extension Center (REC) has the goal of assisting at least 1,000 Priority Primary Care Providers (PCP) in Maryland. We have surpassed our goal, having now signed up 1,435 providers. We lead all RECs in contracted providers (as a percent of target).

The REC partners with state-designated Management Service Organizations (MSOs) to provide the direct assistance to practices, serving as our "boots on the ground." The program currently partners with 17 MSOs, which range from non-profits to small businesses to community hospitals.

The REC program has primarily been focused on helping small practices. More than 50% of the practices we serve consist of 10 providers or fewer. We are also focused on providing support to practices located in medically underserved areas throughout Maryland.



The practices we serve cover all parts of Maryland, ranging from Garrett County to Ocean City as well as many rural and metropolitan areas in between. To see an up-to-date, interactive map of all practices working with the REC program http://batchgeo.com/map/9006fdfc7c193faf27b5dbf178095f42.



MSO Progress: *PCPs at all Milestones by Practice Type and MSO*

The MSOs are the backbone of the program's ability to provide the direct assistance services to the market. We have partnered with the Maryland Healthcare Commission's (MHCC) State Designated Program for MSOs, which provides for a third-party evaluation of each MSO's ability to meet market needs, prove privacy and security standards, and deliver quality services. To obtain more information on the MSO please visit the CRISP website at http://www.crisphealth.org/ForProviders/AbouttheREC/MSODirectory/tabid/158/Default.aspx.

MSO	Customer Profile												Grand Total
	Community Health Center			Underserved Setting			Practice Consortium 11+			Private Practice 1 - 10			
	Enrolled	Go-Live	MU	Enrolled	Go-Live	MU	Enrolled	Go-Live	MU	Enrolled	Go-Live	MU	
Adventist Healthcare	0	0	0	0	0	0	0	0	0	16	1	0	17
Anne Arundel Health System	0	0	0	0	0	0	7	5	0	7	0	0	14
AVS Medical	0	0	0	0	0	0	0	0	0	7	0	0	7
BEI Networks	0	0	0	0	0	0	0	0	0	0	0	0	0
Calvert Memorial	0	0	0	16	16	0	0	0	0	14	14	0	60
Chilren's IQ Network	0	0	0	0	0	0	11	11	0	58	43	0	123
Community Health Integrated Partnership	165	95	0	0	0	0	0	0	0	0	0	0	260
D'Souza & Associates	10	0	0	0	0	0	0	0	0	5	1	0	16
Darnell Associates	0	0	0	0	0	0	0	0	0	1	1	1	3
Frederick memorial Hospital	0	0	0	0	0	0	26	0	0	39	20	0	85
Greater Baltimore Medical Center	0	0	0	0	0	0	0	0	0	5	5	0	10
McFarland & Associates	0	0	0	0	0	0	0	0	0	0	0	0	0
MedChi	1	0	0	92	0	0	256	22	0	171	50	3	595
MedPlus	0	0	0	0	0	0	0	0	0	33	0	0	33
MedTech	0	0	0	0	0	0	0	0	0	6	6	0	12
Sydian Solutions	0	0	0	0	0	0	0	0	0	34	23	0	57
Wavelength Information Services	0	0	0	31	31	0	54	15	0	244	91	26	492
ZaneNet Connect	0	0	0	0	0	0	0	0	0	122	28	1	151
Grand Total	176	95	0	139	47	0	354	53	0	762	283	31	1935

PCPs Enrolled by Specialty and MSO

This table shows the number of PCPs that have signed up for the REC program, sorted by specialty and by MSO. The largest numbers of practices are concentrated in the following specialties: family practice, internal medicine, and pediatrics. These three specialties comprise over 86% of the PCPs that are participating in the program.

MSO	Customer Profile									Totals
	Adolescent Meds	Family Practice	General Practice	Geriatrics	Gynecology	Internal Meds	OB-GYN	Other	Pediatrics	
Adventist Healthcare	0	7	0	0	0	7	0	0	5	19
Anne Arundel Health System	0	9	0	0	0	1	4	0	0	14
AVS Medical	0	0	0	0	0	2	0	0	5	7
BEI Networks	0	0	0	0	0	0	0	0	0	0
Calvert Memorial	0	14	0	0	0	16	0	0	0	30
Chilren's IQ Network	0	0	0	0	0	1	0	0	68	69
Community Health Integrated Partnership	1	107	0	0	0	7	20	1	30	166
D'Souza & Associates	0	3	0	0	0	6	0	0	12	21
Darnell Associates	0	0	0	0	0	1	0	0	0	1
Frederick memorial Hospital	0	19	0	0	0	8	0	0	38	65
Greater Baltimore Medical Center	0	4	0	0	0	1	0	0	0	5
McFarland & Associates	0	0	0	0	0	0	0	0	0	0
MedChi	1	151	7	14	11	217	24	4	108	537
MedPlus	0	15	2	0	0	14	0	0	3	34
MedTech	0	0	1	0	0	3	2	1	1	8
Sydian Solutions	0	23	0	0	0	8	2	1	1	35
Wavelength Information Services	0	112	1	3	3	102	20	0	88	329
ZaneNet Connect	0	36	1	6	1	50	13	0	20	127
Grand Total	2	500	12	23	15	444	85	7	379	1467

PCPs at Go-Live by Specialty and MSO

This table shows the number of PCPs who have "gone live" with their EHR and are using key functionality of the system, such as electronic prescribing and quality reporting capabilities. This is an area where we will be continuing to focus our efforts as we help practices move up the adoption curve.

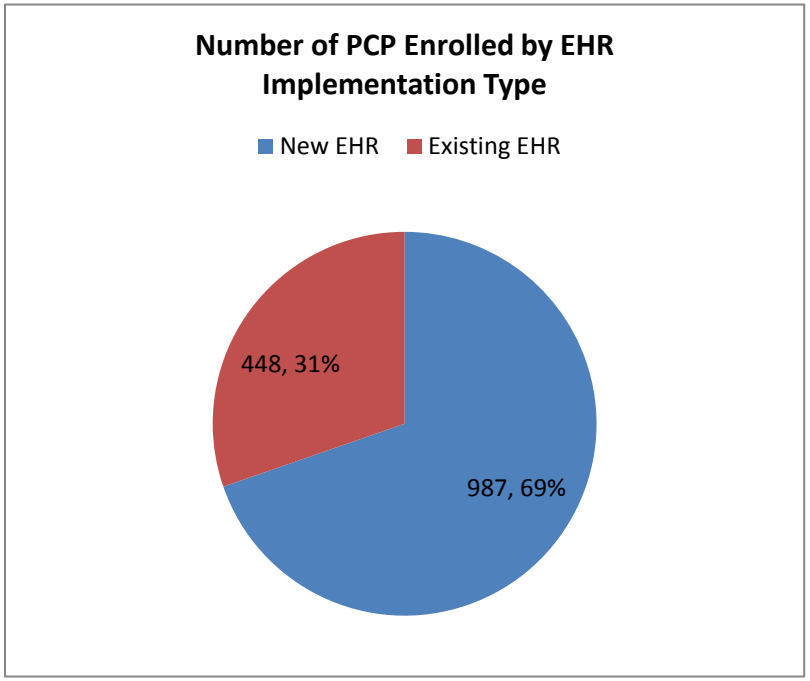
MSO	Customer Profile									Totals
	Adolescent Meds	Family Practice	General Practice	Geriatrics	Gynecology	Internal Meds	OB-GYN	Other	Pediatrics	
Adventist Healthcare	0	1	0	0	0	0	0	0	0	1
Anne Arundel Health System	0	3	0	0	0	0	2	0	0	5
AVS Medical	0	0	0	0	0	0	0	0	0	0
BEI Networks	0	0	0	0	0	0	0	0	0	0
Calvert Memorial	0	14	0	0	0	16	0	0	0	30
Chilren's IQ Network	0	0	0	0	0	0	0	0	54	54
Community Health Integrated Partnership	0	66	0	0	0	4	10	1	15	96
D'Souza & Associates	0	0	0	0	0	1	0	0	0	1
Darnell Associates	0	0	0	0	0	1	0	0	0	1
Frederick memorial Hospital	0	19	0	0	0	1	0	0	0	20
Greater Baltimore Medical Center	0	4	0	0	0	1	0	0	0	5
McFarland & Associates	0	0	0	0	0	0	0	0	0	0
MedChi	0	22	0	6	2	33	2	0	10	75
MedPlus	0	5	1	0	0	3	0	0	1	10
MedTech	0	0	1	0	0	3	2	1	1	8
Sydian Solutions	0	18	0	0	0	3	2	0	0	23
Wavelength Information Services	0	70	0	1	2	39	12	0	13	137
ZaneNet Connect	0	8	1	0	0	11	1	0	7	28
Grand Total	0	230	3	7	4	116	31	2	101	494

Milestone Payments by MSO

This table shows the number of Milestone Payments made to each MSO and the total Payments overall. To date we have made 1,000 M1 Payments, 481 M2 Payments, and 22 M3 Payments.

MSO	MS 1 Payments	MS 2 Payments	MS 3 Payments	Total Payments
Adventist Healthcare	$0.00	$0.00	$0.00	**$0.00**
Anne Arundel Health Systems	$0.00	$0.00	$0.00	**$0.00**
AVS Medical	$9,415.00	$0.00	$0.00	**$9,415.00**
BEI Networks	$0.00	$0.00	$0.00	**$0.00**
Calvert Memorial Hospital	$0.00	$40,350.00	$0.00	**$40,350.00**
Children's IQ Network	$64,574.00	$51,110.00	$0.00	**$115,684.00**
Community Health Integrated Partnership	$50,458.00	$44,385.00	$0.00	**$94,843.00**
Darnell & Associates	$0.00	$0.00	$0.00	**$0.00**
D'Souza & Associates	$20,175.00	$1,345.00	$0.00	**$21,520.00**
Frederick Memorial Hospital	$40,350.00	$0.00	$0.00	**$40,350.00**
Greater Baltimore Medical Center	$0.00	$0.00	$0.00	**$0.00**
MedChi	$478,820.00	$21,520.00	$0.00	**$500,340.00**
MedPlus	$41,695.00	$14,795.00	$0.00	**$56,490.00**
MedTech	$0.00	$0.00	$0.00	**$0.00**
Sydian Solutions	$25,569.00	$12,105.00	$0.00	**$37,674.00**
Wavelength Information Services	$319,453.00	$76,665.00	$2,690.00	**$398,808.00**
ZaneNet Connect	$114,325.00	$4,035.00	$1,345.00	**$119,705.00**
Grand Totals	**$1,164,834.00**	**$266,310.00**	**$4,035.00**	**$1,435,179.00**

EHR Adoption: *PCPs Enrolled by EHR Implementation Type*

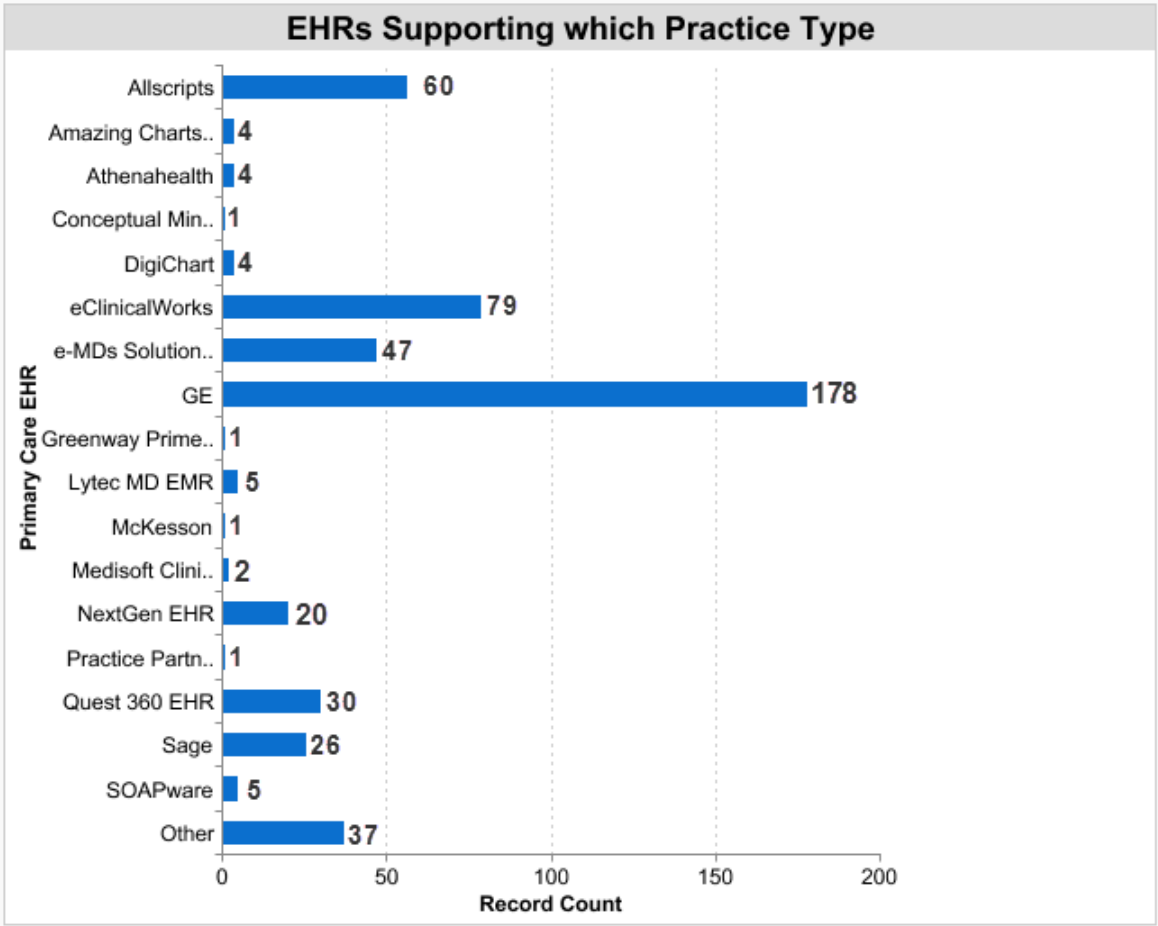


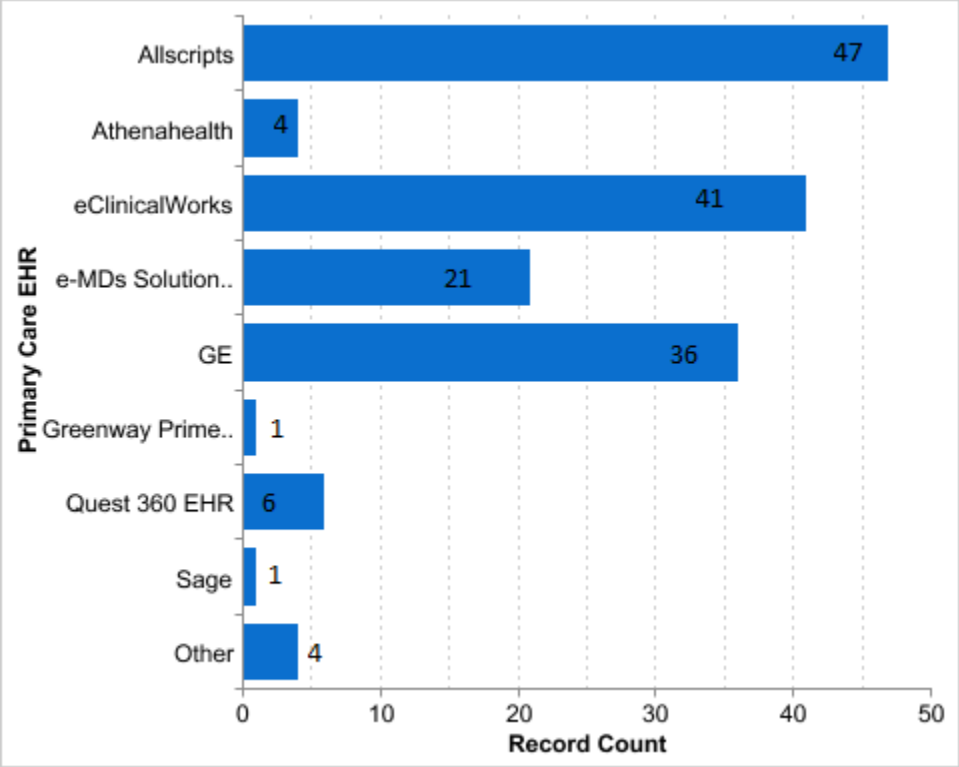
The REC is tasked with accelerating the rate of EHR adoption in Maryland. Still, we recognize that many practices have previously adopted an EHR but require additional support to achieve "meaningful use". Currently, the REC program works with practices who are converting from paper-based record keeping as well as those who have previously adopted an EHR. Our mix is roughly two to one, in line with our plan.

Implementation Type		Grand Total
Existing EHR	New EHR	
448	987	1,435

EHRs Supported under the Program

CRISP maintains an open and neutral stance with regards to EHR vendors; our preference is to include as many certified technologies as possible. An explanatory note on the data below: most of the providers using GE's system are affiliated with the state's Federal Qualified Health Centers (FQHCs).



EHR Systems by Number of Go-Lives

While more than 1,400 PPCPs across Maryland have contracted with the REC to implement an EHR, fewer have "gone live" with their system of choice to date. This number is growing every day. The table below shows the number of providers who have successfully implemented each product.